

Restructuring



Today's only certainty is uncertainty

We help stabilize businesses with transformational restructuring solutions designed from a financial and operational perspective.

But we don't stop there.

We roll up our sleeves and work with teams to implement long-term growth strategies and train them to maintain momentum after the engagement.

Shop Floor Experience. C-Suite Leadership

Actual shop floor leadership experience, financial expertise, and success as C-Suite executives, allows us to identify critical challenges impacting a business' success.

Whether leading operations, redefining supply chains or unlocking cash embedded in working capital, **we bring hands-on leadership to implement necessary changes.**

We do the heavy lifting

Managing consistent communication, conflict resolution, alignment of interests among stakeholders, including customers, employees, suppliers, shareholders, secured and unsecured creditors, and communities is stressful - especially when still running day to day operations.

We understand what's needed to manage these unique and often delicate interactions

Faced with these critical and perhaps unfamiliar issues, shareholders and debtors need an **experienced advisor** to help them **preserve value, repair relationships with creditors, restructure debt**, or if necessary, find a new lender.

Sustainable Solutions

With our hands-on approach, enhanced experience leading in-plant operations, driving growth at the Board level, and having been business owners ourselves, we do more than suggest a plan.

We stay the course, working shoulder to shoulder with client teams to:

1. Implement the plan
2. Build in accountability
3. Measure success
4. Prepare teams to operate independently

Select Operational Strategies

- » Operational Turnaround and Improvement
- » Management Restructuring
- » Bankruptcy & Receivership
- » Balance Sheet Restructuring
- » Crisis/Interim Management (CFO, COO, CRO)
- » Lean Six Sigma for Production & Services (Lean Enterprise)

Select Experience

Receivership & Self-Side Advisor	CRO	Restructure & Financing	CRO	Capital Sourcing	Performance Improvement
 Proos Manufacturing LLC has been acquired by a Private Investment Partnership Cascade served as the Receiver for Assets & Self-Side Advisor	 Metal Stamping Manufacturer Financial & Operational Advisor	 Publishing Company Leadership Realignment & Secured New Lender	 Precision Machined Products Manufacturer Sale To Strategic Buyer Section 363	 Plastics Products Manufacturer Secured New Credit Facility	 Metal Stampings Manufacturer Introduced Lean Resulting in Doubling Capacity

Select Case Studies

Receivership & Sell-Side Advisor



Proos Manufacturing LLC

has been acquired by a

Private Investment Partnership

Cascade served as the Receiver for Assets & Sell-Side Advisor

Proos Manufacturing LLC, a 104-year-old manufacturer of material handling equipment, experienced dramatic growth throughout the pandemic and was suddenly impacted by an abrupt decline in the e-commerce segment of the business in mid-2022.

The risk of losing employees and customers was high. Learn how Cascade's deep hands-on manufacturing and leadership experience helped turn the company around [here](#).

CRO



Metal Stamping Manufacturer

Financial & Operational Advisor

Operating from a spacious facility in the Midwest, the company's shareholders had supported the CEO's multiple turnaround efforts over five years. However, during this period, the losses exceeded \$13 million, while the yearly revenues continued to decline. Despite repeated capital injections, the shareholders' equity remained in the negative.

Learn how Cascade brought the company back on schedule, generating a net operating profit in just four months [here](#).

Restructure & Financing



Publishing Company

Leadership Realignment & Secured New Lender

The senior lender informed our client that their line of credit (LOC) had been terminated and the term debt would not be renewed. There was a seven-figure subordinated shareholder debt at risk. Shareholders were unsure about the best course of action, which could be to restructure, sell the company, or liquidate.

Cascade's strategies allowed our client to pay off the senior lender in full prior to termination and more [here](#).

CRO



Precision Machined Products Manufacturer

Sale To Strategic Buyer Section 363

This Precision Machined Products Manufacturer had been struggling with losses over several years, despite serving automotive, heavy truck OEM, and Tier 1 customers.

Cascade Partners' Restructuring Team successfully completed a Section 363 sale to a strategic buyer, resulting in the retention of over 200 jobs that were at risk.

Learn more [here](#).

Capital Sourcing



Plastics Products Manufacturer

Secured New Credit Facility

A Plastics Products Manufacturer serving the automotive, appliance, and other industry OEMs and Tier I's had missed their forecasts for two consecutive years due to customer revenue issues.

Cascade secured a larger credit facility with a national Asset-Based Lender. Not only does the new lender better address their current and long-term growth plans, they also offer a much lower interest rate on both the line of credit and term loan.

Learn the details [here](#).

Performance Improvement



Metal Stampings Manufacturer

Introduced Lean Resulting in Doubling Capacity

This first-generation, \$12 million Metal Stampings Manufacturer was underperforming and reportedly operating at only 46% - 58% efficiency while serving customers in the automotive OEM and Tier 1 sectors.

Cascade was able to implement strategies to not only recoup \$23,000 in wages and \$200,000 in lost capacity but also allow the company to eliminate an unnecessary shift while meeting 100% of its customer demand.

Learn how the team did it [here](#).

Learn more about all our transactions at cascade-partners.com/transactions